



Vacancy Announcement



Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) has been providing customers with safe and reliable banking services since 1979. As the first and foremost bank in Cambodia, FTB's vision is to be the preferred commercial bank in Cambodia. FTB is committed to continually helping support customers to grow and prosper while offering stable and long term career opportunities for all staff. As we continue to expand the operation and to build a high performing team to support long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our *"Employer of Choice Bank"*:

Senior Credit Officer (03 positions based in Phnom Penh and Kampong Cham)

Working in Credit Department, this role has prime responsibility for growing our loan portfolio by determining the financial need and providing solutions to our clients. The position has wide-ranging responsibilities, including building relationship with clients, analyzing the financial data, writing loan proposal/memo, and managing our growing loan portfolios.

Main Duties

- Develop and generate sales opportunities with both new and existing customers
- Promote the Bank's products and services among target customers
- Build and maintain relationship with new and existing customers
- Meet and collect information from customers for loan applications
- Work with new and existing customers to understand their businesses and determine options to support them
- Process loan contract and other related legal documents
- Response with customer complaints and take appropriate action to resolve them
- Monitor and follow up to ensure timely repayment
- Operate in accordance with the Bank's guidelines and policies, and in compliance with laws and regulations
- Attend the Bank's training program and continue self-development
- Other duties as assigned by the Department Manager.

Skills/ Experiences

- Bachelor in Finance, Banking or related fields
- Proven previous work experience as Senior Credit Officer at least 02 years.
- Sound understanding of lending products and process
- Abilities to read and analyze financial information and reporting
- Strong desire to work in a team and deal with challenges
- Good communication, problem solving, negotiation, relationship building and interpersonal skills
- Good organizational and time management skills
- Computer literacy (Microsoft Office: Word and Excel) with proficient Khmer typing skill
- English language proficiency.

How to Apply:

Submission Deadline: 31 Mar 2020 at 5.00 PM

Interested applicants, please send by email attached with a cover letter and your most updated CV (with current photo) to: hr@ftbbank.com or submit the hard copy at Our Head Office, Building No. 33 C-D, Tchecoslovaquie Blvd (169), Sangkat Veal Vong, Khan 7Makara Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597

☎ : 023 862 111

E-mail: hr@ftbbank.com

www.ftbbank.com

f : www.facebook.com/ftbcambodia

វិនិយោគដើម្បីអនាគត

Investing in the future